Ability Found's mission is to bring people, assistive equipment, and expertise together to empower all individuals who are disabled. We change lives, give freedom, and make miracles happen.

Every year seems to be better than the last, and 2010 is no exception. We placed hundreds of pieces of equipment in 2010, directly serving many Utahans as well as several nationally and internationally. Our increased web presence and working with other agencies brought in requests from thirty-four individuals who lived outside our Intermountain area (up from fifteen last year). Most importantly, we continue to have very significant success in improving the health and the quality of life of the individuals we serve.

We have helped many people and have received many thank you letters this year. We’d like to share this one:

Louisa is a teenager living in Rose Park, Utah with her grandmother Jan. Louisa is physically and cognitively disabled and unable to participate in school sports. She yearns for the freedom of physical movement, and her special needs three-wheeled bike allows her a taste of that independence; she rides it almost every day. When she is not riding, Jan and Louisa are very careful to secure the bike to their house with a bike chain. Last fall, someone came into Jan’s yard, cut the bike cable, (detaching part of the house it was chained to), and stole Louisa’s bike. Of course, this was devastating to Louisa. As Jan is living on a small fixed income, she was unable to buy a new bike for Louisa. They searched for a month for help and were very discouraged until they found us. We were able to purchase a new bike for Louisa. As you can see, we received a heart-warming thank you card from Jan and Louisa, along with two dollars, Louisa’s allowance, to help pay for the bike. It is clients like Jan and Louisa who make our work so gratifying.
With less cash donations in 2010, we still managed to accomplish much more than ever before. We are proud to share that for every $1.00 donated to Ability Found in 2010, we placed $5.26 dollars worth of equipment! This “quintuple-hit” leveraged our supporters’ funds in a unique and rewarding way.

We had record in-kind donations in 2010: $554,025 (up from $281,570 in 2009). Cash donations were $115,507 (down from $238,516 in 2009). Our total income was $670,370 (up from $523,444 in 2009). We spent $50,671 (down from $71,660 in 2009) on direct purchases of equipment for disabled individuals and placed another $554,025 (up from $221,570 in 2009) in recycled equipment. Our total donations were $604,696 (up from $299,230 in 2009).

To combat difficult economic times, we contracted with an experienced grant writer. This significantly increased the contributions we received, causing our fundraising expenses, as a percent of total contributions, to decrease 3% (down from 5% in 2009). We received funding from twenty-three different foundations, seventeen of them new donors. Fundraising, management, and general costs were 13% of contributions (down slightly from 14% in 2009). This left 87% (up from 86% in 2009) of the donations we received to go directly to charitable purposes.

Because of the ever increasing exposure from our Google grant, we now receive offers from individuals wanting to donate used equipment at least once a week. In addition, we receive a cash donation at least once a month. A number of individuals started community fundraising campaigns on our website. Those campaigns were the main source of individual donations in 2010. Our website continues to allow our clients and service and vendor partners to access our charity remotely. By filling out the necessary forms online we are now able to serve individuals outside our region, allowing us to become a nationally recognized charity.

I would like to thank all of the organizations and people who supported us in 2010. Without the help of so many, we could not have accomplished the good things we have done:

**Ray & Tye Noorda Foundation**

**George S. & Dolores Dore Eccles Foundation**

**Larry H. Miller Charities**

**Edward Lifesciences**

**Utah Families Foundation**

**Daniels Fund**
Val A. and Edith D. Green Foundation  
John E. & Ruth E. Bamberger Memorial Foundation  
Sorenson Legacy Foundation  
Richard K. and Shirley S. Hemingway Foundation  

Richard Moore Family Foundation  
Huntsman International LLC/Jon Huntsman  
Intermountain Healthcare Community Partner Fund  
Michael Foundation  
CVS Pharmacy Charitable Trust  
Kennecott Utah Copper/Rio-Tinto-Corporate Giving  
Ms. Cindy Ricks/Dave’s Motors  

Marion D. and Maxine C. Hanks Foundation  
Masonic Foundation of Utah  
SPIN (Special People in Need Foundation)  
JEPS Foundation  
Mr. Paul DeBry/DeBry Company  
Ms. Melinda Brown  
Mr. William A. Pauwels

Board of Directors:  
Lee W. Robinson, Ph.D., Chair  
Melvin O. Smith, Member  
Shauna Langford, Secretary, Treasurer

Many thanks for another great year,

Ernest P. Robison, PhD., Founder, President  
Ability Found

January 26, 2011