Every year seems to be better than the last, and 2011 is no exception. As with past years, we placed hundreds of pieces of equipment in 2011, directly serving many Utahans as well as some nationally and internationally. Although we experienced a forty percent increase in requests over 2010, we are proud to report that, with significant donor assistance, we met each request. Thankfully, we continue to have momentous success in improving the health and the quality of life of the individuals we serve.

Each year, we receive many thank you letters from our clients. We’d like to share this recent one:
Financials, At a Glance

- We had record in-kind donations in 2011: $959,202 (up from $554,025 in 2010)
- Cash donations were also at a huge increase: $306,835 (up from $115,507 in 2010)
- Our total income was $1,267,054 (up from $670,370 in 2010)
- We spent: $35,035 on equipment (down from $50,671 in 2010)—the amazing news here is that through refurbishing and/or rebuilding and using recycled equipment and parts, we placed well over three times the retail amount of that equipment!
- Fundraising, management, and general costs were: 8% of contributions (down from 13% in 2010)
- This left 92% (up from 87% in 2010) of the donations we received to go directly to charitable purposes
- Our total donations were: $1,266,037 (up from $604,694 in 2010)
- We received funding from: Twenty foundations, four of them new donors, six corporations, and several individuals

Our online presence continues to grow, and we have some exciting new online options in 2012 to increase our fundraising efforts. We are also growing our donor base and our Board involvement this year, which will significantly escalate our presence in the community as well as support mounting requests for equipment.

We would like to thank all of the organizations and people who supported us in 2011. Without the help of so many, we could not have accomplished the good things we have done:

Ray & Tye Noorda Foundation
LDS Humanitarian Services Project
Google

George S. & Dolores Dorè Eccles Foundation       Daniels Fund
Sorenson Legacy Foundation       Val A. and Edith D. Green Foundation
Edwards Lifesciences Corporation

John E. & Ruth E. Bamberger Memorial Foundation  Utah Families Foundation
Episcopal Dioceses of Utah       Richard K. and Shirley S. Hemingway Foundation
C. Scott & Dorothy Watkins Charitable Foundation    Michael Foundation
Sterling & Shelli Gardner Foundation  Lawrence T. & Janet T. Dee Foundation
Ashton Family Foundation  Masonic Foundation of Utah    JEPS Foundation
Intermountain Healthcare Community Partner Fund    SPIN (Special People in Need)
Bert L. & Lulu M. Neal Foundation       Kennecott Utah Copper Charitable Foundation
CVS Pharmacy Charitable Trust       Milestone Management, Inc.

And we just can’t resist one more success story from 2011….
Matthew, age two, has Spina Bifida. His insurance company bought him the standard $4,000 wheelchair that they provide for SB patients. The chair works quite well…except for that because he is mostly paralyzed from the waist down, he cannot climb into his wheelchair without help; he is dependent upon his family to lift him in and out all day long!

For $150, Ability Found purchased parts and altered the chair, enabling Matthew to climb in by himself from the floor. We call it “Matthew’s Miniature Wheelchair”. His family is happy to report that Matthew climbs in and out unaided all day long, zipping around the house, without being dependent upon anybody to assist him.

It is wonderful that insurance companies pay for very expensive equipment like Matthew’s chair. But what really gives children with disabilities freedom is specialized attention to their particular needs----options that provide them with independence in the various environments people without disabilities simply call life.

We extend heartfelt thanks on behalf of all of our clients like Matthew, and from everyone at Ability Found.

Board of Directors:
Lee W. Robinson, Ph.D., Chair
Melvin O. Smith, Member
Shauna Langford, Secretary, Treasurer

Many thanks for another great year,

Ernest P. Robison, PhD.
Founder, President
Ability Found

January 31, 2012