At the risk of sounding repetitive…we are overjoyed to share that, because of YOU, we had another banner year. Appreciation abounds for you, our generous donors, as well as our tireless volunteers, loyal partners, and of course, our gracious patients. Your support is proof that through teamwork, patience, and commitment, MIRACLES can indeed happen….like this one!

Brisa has a very rare disease called Spinal Muscle Atrophy (SMA) and cannot walk on her own.

Her family cannot afford the necessary apparatus that would allow Brisa to stand and “walk”.

Our Physical Therapist, Michael J. Workman, heard about Brisa through his work at the University of Utah, where Brisa participates in a study to find a cure for SMA.

Michael located a used "Kid Walk" and took it up to the U. He found Brisa—and right there on the spot—with his trusty tools, refurbished and altered it to fit Brisa. The joy on her face at finally being able to move around was truly heartwarming.

Financials, At a Glance

- We had record in-kind donations in 2014: $1,517,827 (up from $1,428,830 in 2013)
- Cash donations were : $197,367 (down from $370,361 in 2013) * see below for info on this discrepancy
- Our total income was $1,715,194 (down from $1,800,611 in 2013) *
- Through refurbishing and/or rebuilding and using recycled equipment and parts, we placed well over $150,000 retail worth of equipment while spending only $23,520!
- Fundraising, management, and general costs were: 6% of contributions, a greater percentage due to the lower amount of cash donations *
- We added SEVEN new Foundations/Corporations as donors in 2014 and several new Individuals
- For every $1 in cash that was donated we placed $7.18 dollars’ worth of equipment, directly serving 17% more patients than in 2013
* In November, we moved our warehouse to 2240 S Constitution Blvd. in West Valley City. This larger space allows us to receive and store the ever-increasing in-kind equipment donations. Because of this address change, however, $36,525 in cash donations that should have been recorded in 2014 did not arrive to our office until January of this year. If we add these cash donations into the 2014 budget, our on-hand cash would be $33,622 (down only $27,661)—which is actually remarkable because…

* We lost our largest donor in 2014, The Ray & Tye Noorda Foundation, due to internal family problems at the gifting foundation. This was a particularity hard blow to Ability Found, as the annual gift averaged $150,000/year for several years. The absence of this large cash donation accounts for the discrepancies you see above in our budget.

Bottom line and good news: **If you do the math, we were actually able to make up $51,108 to $101,108 of this lost revenue!** We ended 2014 with $295,097 cash on hand, allowing us to continue into 2015 financially stable.

**New Accomplishments**

- We are excited to begin selling our “Matthew Charm” this spring via our website. The charm is a tiny replica of the grave stone (pictured) that sits at the gravesite of our founder’s son Matthew, who was the catalyst for launching Ability Found. This depiction speaks deeply to many families who have lost a child to disability. All proceeds from the sale of this charm will support our Equipment Placement Program
- We have begun creatively seeking new sources of funding, and have already added three new Foundations and four new Individuals to our donor base this year
- We are aggressively courting local corporations for sponsorship (not a top priority for us in the past)
- We have budgeted $10,000 in 2015 to update our six-year-old website. This will aid us in selling the charm, as well as increasing our efficiency in handling equipment requests, thereby reducing the need for additional workers. It will also allow us better visibility in tracking, engaging, and asking existing and new donors for support
We would like to thank all of the organizations and people who supported us in 2014. Without the help of so many of you, we could not have provided freedom and dignity to so many in need:

- LDS Humanitarian Services
- Google

- Daniels Fund
- George S. & Dolores Dore Eccles Foundation

- McCarthey Family Foundation
- Episcopal Dioceses of Utah
- Sorenson Legacy Foundation
- Larry H. Miller Charities
- C. Scott & Dorothy Watkins Charitable Foundation
- Utah Medical Association Foundation

- Michael Foundation
- Charles Maxfield & Gloria F. Parrish Foundation
  - Utah Families Foundation
- Richard K. and Shirley S. Hemingway Foundation
  - We Promise Foundation
  - Sterling & Shelli Gardner Foundation
  - Edwards Lifesciences
- Jeffrey & Helen Cardon Foundation
- Christopher & Dana Reeve Foundation

- Lawrence T. & Janet T. Dee Foundation
- R. Harold Burton Foundation - SPIN (Special People in Need Foundation)
  - Intermountain Healthcare Community Partner Fund
- Ralph Nye Charitable Trust - Ashton Family Foundation
- Bamberger Memorial Foundation - JEPS Foundation
- Marion D. & Maxine C. Hanks Foundation - Masonic Foundation of Utah
We extend heartfelt thanks on behalf of all of our patients and from everyone at Ability Found.

January 31, 2015

www.abilityfound.org/www.facebook.com/abilityfound

Board of Directors:
Lee W. Robinson, Ph.D., Chair
Melvin O. Smith, Member
Shauna Langford, Secretary, Treasurer

Dr. Ernest P. Robison, PhD.-Founder, President
Michael J. Workman-PT C/NDT

Ability Found's mission is to bring people, assistive equipment, and expertise together to empower all individuals who are disabled.

We change lives, give freedom, and make miracles happen

Contact: Karena L. Rogers-Development
801.349.0145/Karena@abilityfound.org