It is a pleasure to present to you, our valued partners, our 2017 Annual Report.

Last year we continued to house two initiatives, *The Professional Service Program* and *The Equipment Placement Program*. Both platforms were successful in offsetting the gap between professional expertise and accessible medical equipment with lack of insurance, limited Medicare and Medicaid policies, and the restrictions of poverty for people with disabilities. We strove to overcome obstacles for Utahans in need and persisted in providing crucial health services to not only our own neighbors, but many nationally and internationally as well.

**Accomplishments & Financials in 2017:**

- In-kind donations were: $1,791,355 (up from $1,603,764 in 2016)
- Cash donations were: $243,898 (up from $240,725 in 2016)
- Our total income was $2,036,185 (up from $1,838,125 in 2016)
- Total fundraising spent was 1.2% of budget, and total management spent was 5.4%, leaving direct services at 94.6%
- Through refurbishing and re-building used equipment and parts, we placed over $1,831,905 retail worth of apparatus while spending only $306,520 to do
- For every $1 in cash that was donated to our programs, we placed $7.51 worth of equipment; a huge return on your investment!
- 1,550 people were served in 2017; 1,347 pieces of equipment were placed

As fabulous as these figures appear, due to ongoing loss of reserves, we unfortunately ended the year with a deficit of -$61,744. Our team has taken a 24% reduction in pay to compensate, which will save about $60,000 this year. Of course, this will decrease our ability to serve individuals and each team member will need to spend more time on other tasks to make up for the loss. We cannot identify any other area in our budget that will save as much money. We are working hard to find new donors and generate earned income. We earnestly hope to continue our partnership with each of you in order to avoid discontinuing assistance to people who rely on our programs.
Thank you to our supporters in 2017:

- LDS Humanitarian Services
- Google
- Craig H. Neilsen Foundation

- George S. & Dolores Dorè Eccles Foundation
- Sorenson Legacy Foundation
- McCarthey Family Foundation
- C. Scott & Dorothy E. Watkins Foundation
- Utah Medical Association Foundation

- United Way of Salt Lake
- Ralph Nye Charitable Foundation
- Edwards Lifesciences Foundation
  - Michael Foundation
- Richard K. & Shirley S. Hemingway Foundation
- Charles Maxfield & Gloria F. Parrish Foundation
  - Lawrence T. & Janet T. Dee Foundation
  - Charity Anywhere Foundation
  - R. Harold Burton Foundation
    - Merrick Bank
    - Dominion Energy
- John D. & Vera E. Eccles Family Foundation
  - Rocky Mountain Power Foundation
  - Archer Family Charitable Corporation
    - Ashton Family Foundation
  - IHC Community Partner Fund
  - Bamberger Memorial Foundation
    - JEPS Foundation
  - Jeff & Helen Cardon Foundation
  - Special People in Need Foundation
We extend heartfelt thanks on behalf of all of those we serve and from everyone at Ability Found. An example of how your funds are helping…

Because of spasticity in her hands, Hayden cannot propel a manual chair for more than a few feet at a time. She has a power chair that was provided by insurance, but it is large and bulky and does not fit into the family car. Her family does not have the means to purchase a wheelchair lift, leaving Hayden unable to accompany her family when they leave the home.

Your funds provided this great little manual chair that fits into the back of the family car. Hayden’s family can now easily push her along sidewalks. It can also be used around the house by Hayden, for navigating room to room. It’s all about making life just a little more LIVABLE.

You made this possible!

Ability Found Board of Directors:
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Ability Found's mission is to bring people, assistive equipment, and expertise together to empower all individuals with disabilities.
We change lives, give freedom, and make miracles happen.

www.abilityfound.org