Happy New Year to our partners and supporters!

Last year was critical for us. As reported in 2017, our team took a 24% reduction in pay to try to recoup declining donations. We are happy to report that this strategy worked (and our staff stayed on!); we ended the year with a $27,000 surplus while still providing crucial services to people in need.

Both the Equipment Placement Program and The Professional Service Program succeeded in assisting many families while training service providers locally and beyond. Indeed, we were able to expand our services to reach 400 people who did not have a health care advocate of their own—providing them with specialty fitting and much needed equipment.

**Accomplishments & Financials in 2018:**

- In-kind donations were: $1,904,797 (up from $1,791,355 in 2017)
- Cash donations were: $299,764 (up from $243,507 in 2017)
- Our total income was $2,206,170 (up from $2,036,185 in 2017)
- Total fundraising spent was 1.4% of budget, and total management spent was 1.7%, leaving 96.9% for direct services
- Through refurbishing and re-building used equipment and parts, we placed over $1,963,178.25 retail worth of apparatus while spending only $274,014 to do so—this was 7% more equipment placed with 11% less costs than in 2017
- For every $1 in cash that was donated to our programs, we placed $7.36 worth of equipment; a huge return on your investment!
- 1,590 people were served in 2018; 1,389 pieces of equipment were placed

*Recent recipient: Sloane*
Thank you to our supporters in 2018:

- LDS Humanitarian Services
- Google

- George S. & Dolores Dorè Eccles Foundation
  - Sorenson Legacy Foundation
  - McCarthey Family Foundation
  - Larry H. Miller Charities
- C. Scott & Dorothy E. Watkins Foundation
- We Promise Foundation
- Cross Charitable Foundation

- Utah Medical Association Foundation
- Lawrence T. & Janet T. Dee Foundation
- Charles Maxfield & Gloria F. Parrish Foundation
  - United Way of Salt Lake
  - R. Harold Burton Foundation
- Dr. W.C. Swanson Family Foundation
  - Merrick Bank
- Dominion Energy Charitable Foundation
  - Edwards Lifesciences Foundation
  - Ralph Nye Charitable Foundation
- Utah Association of Financial Services Foundation

---Anonymous
- Ms. Beth Topoluk & The TCF Foundation
- Rocky Mountain Power Foundation
- IHC Community Partner Fund
  - Castle Foundation
  - JEPS Foundation
  - Steiner Foundation
- Kennecott Utah Copper Charitable Foundation
-Marion D. & Maxine C. Hanks Foundation
-Special People in Need Foundation
-Archer Family Charitable Corporation
-Jeffrey & Helen Cardon Foundation
-Bert L. & Lulu M. Neal Foundation
-Bamberger Foundation

- Bruce & Marsha Cummings
- Masonic Foundation of Utah
- Snow, Christensen & Martineau Foundation

We extend heartfelt thanks on behalf of all of those we serve and from everyone at Ability Found. An example of how you are helping…

This is Benji, who is multiply-disabled, and needs several pieces of assistive medical equipment to make it through the day.

Benji’s mom cannot afford the expensive apparatus that would make Benji’s life more productive (and hers much easier!)

With funds from our donors, we fit Benji into this walker. He can now focus on learning to balance, stand, and walk, making his progress toward independence much more viable.

You made this possible!

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www.abilityfound.org

Ability Found’s mission is to bring people, assistive equipment, and expertise together to empower all individuals with disabilities.

We change lives, give freedom, and make miracles happen.